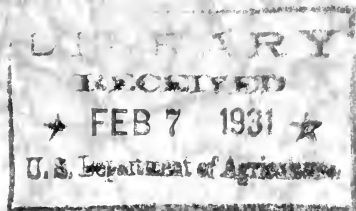


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Gold Medal

**Of The New York Horticultural Society
Awarded Our New Kaempferi Hybrid Azaleas
at International Flower Show
New York, March, 1929**

KOSTER & COMPANY

Members
American Association of Nurserymen
Eastern Nurserymen Association
New Jersey Association of Nurserymen

Plants for Permanent Beauty 1931

Thirty-three and a third Per Cent.

discount strictly to the Trade, Nurserymen, Florists and Dealers. Packing charged at cost.

KOSTER & CO.



PHONE 1053

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GENERAL MANAGER

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VICE-PRESIDENT

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SECRETARY

KOSTER & CO.

Specialists in Fine Stocks of Choice Ornamentals

A BIT OF HISTORY

By Way of Introduction

The Koster and Co. nurseries, since their establishment now nearly a decade ago, have been devoted to the growing of broad-leaved evergreens, such as Hybrid Rhododendrons, Azaleas, and Box, and new and rare varieties of evergreens.

The purpose of the founders was to establish on American soil the type of specialized nursery which had so long and so successfully been conducted overseas by leading Dutch nurserymen. They aimed to grow not the everyday shrubs and plants already being produced by many nurseries in this country, but a limited list of very choice ornamentals which are difficult to propagate, and for which the Koster nurseries in Holland had long been famous.

After several years investigation, and many thousands of miles of travel, Bridgeton, N. J., was selected as the ideal location in which to undertake this work. The policy inaugurated at the beginning has ever since been consistently followed. That it is a sound one is attested by the fact that Koster and Co. quickly won, and still holds, an enviable reputation in "the trade," throughout the United States, as headquarters for the finest quality of stock of those very desirable ornamentals in which it has specialized.

Now You Can Buy Direct from Koster & Co.

Up to the present time, Koster & Co. has sold through wholesale channels only. That is, and doubtless will continue to be, the larger part of our business. Some of the most distinguished retail concerns look to us as their regular source of supply for the things we grow, ordering certain items two or three years in advance.

But as a result of the earnest requests of many private garden owners, and also of altered conditions (due particularly to ever-changing plant quarantine regulations), we have decided to offer some of our larger plants at retail.

You can now buy direct from Koster & Co. many plants which it has been difficult to procure during recent years. Not only a very complete list of the finest new Hybrid Rhododendrons, and an entirely distinct new type of hardy Evergreen

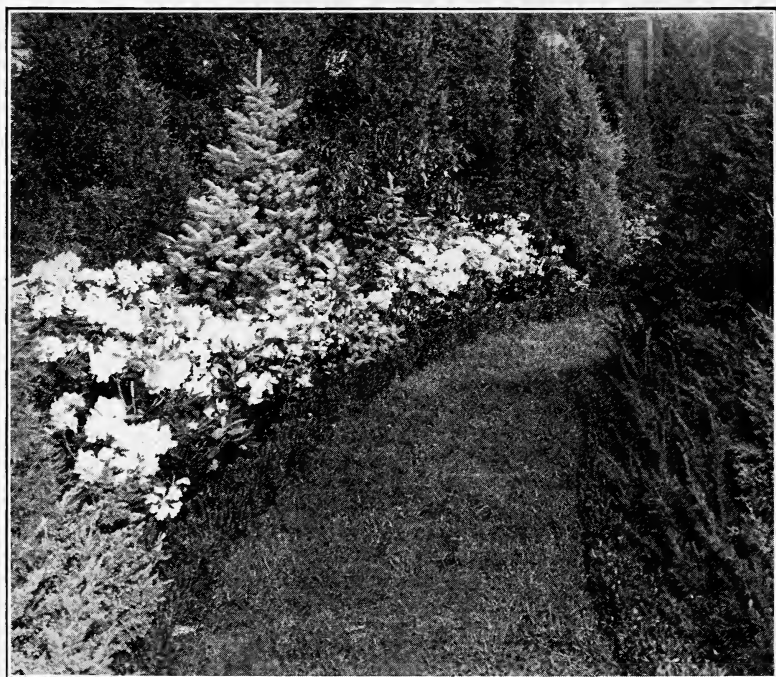
Azaleas, are offered in the following pages, but also a complete list of hardy broadleaved evergreen shrubs, and the most desirable of the ornamental evergreens, including many new things not generally available.

For the best of the new things, both here and abroad, we are constantly searching and watching, as our success has depended largely upon our being first to propagate these items *in quantity*, for the trade. Such varieties you can now obtain directly from us, without waiting for their more wide-spread distribution through the usual retail channels.

Every Plant Dug Fresh for Your Orders

But it is not alone the choice of varieties which advantages those who buy from Koster and Co. Still more important is the *quality* of the stock they obtain.

We ourselves grow the plants which we sell, and every order is freshly dug immediately before shipment.



Rhododendrons and Azaleas abloom in September at the Atlantic City Flower & Garden Pageant. This little intimate corner plainly shows these plants in all their glory, and were instrumental in procuring for us the highest award at the Show.

Azaleas and Rhododendrons

These two classes of plants, combining as they do the advantages of both evergreens and flowering shrubs, have deservedly won their way to the forefront of popularity. Once established, they remain for years, often for generations, becoming more beautiful, and assuming more distinct character, with each passing season. For worthwhile permanent foundation plantings, for generous use in naturalesque landscape groups, and properly placed, as individual specimens, they are unsurpassed.

From the very inception of our nursery, azaleas and rhododendrons have been our leading specialty. In both quantity and quality our stock is not surpassed by any other collection in the country. Our list of varieties, we pride ourselves, is not elsewhere equalled. It is the result of careful selection, and the ruthless discarding of all varieties that have not proven themselves satisfactory under American conditions, which are quite different from those abroad, where most of these varieties originated. This is especially true of the hybrid rhododendrons.

Azaleas and rhododendrons, since the Federal Plant Quarantine has been in effect, preventing their further importation from Holland, have been scarce and difficult to obtain. We are now able to offer thousands of thrifty and vigorous plants, produced in our own nurseries, which we know will give our customers complete satisfaction.

With each order for azaleas or rhododendrons, we will send a cultural leaflet, explaining the special requirements of these plants, and detailed information as to how to succeed with them.

OUR NEW RACE OF GOLD MEDAL HARDY EVERGREEN AZALEAS

Among flowering shrubs, azaleas have long been considered the most desirable. For obvious reasons, evergreen azaleas are even more desirable than the deciduous sorts. The latter, however have had the advantage of greater hardiness.

In our new Kaempferi Hybrids—the result of crossing *kaempferi* and *malvatica*—there has been obtained the hardiest type of evergreen azalea, with a good range of form and color in the flowers, so far achieved. Cuts (pages 7 and 12) show typical shades. Several years' tests in this country and in England and Europe, have demonstrated that these new hybrids are just as hardy as, and probably considerably harder than, kaempferi—until now the hardiest of the evergreen sorts, and available, of course, in but one color.

Shown in 1929 for the first time in America, these new Kaempferi Hybrids won in New York at the International Flower

Show, the Gold Medal of the New York Horticultural Society, First Prize for hardy azaleas, and a Special Prize; they also won First Prize at Philadelphia, in competition with both hardy and greenhouse types. In Europe they have won awards wherever shown.

We are offering these new azaleas—hailed by many authorities as the most important addition to ornamental shrubs in many years—both in mixed colors, and in individual named varieties.

The named varieties are as follows:

Carmen, carmine rose.

Cleopatra, light lilac rose.

Fedora, deep salmon pink; extra strong grower.

Louise, light rose.

Zampa, strawberry red.

Othello, Hinodegiri-brick-red, very strong grower.

To make it possible for everyone to obtain these new azaleas, we are offering them in three sizes; even the smallest will make a splendid showing the first season.

Prices of the above named Azaleas:

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
1-1½'	\$5.00	\$40.00	\$300 00
1½-2'	7.50	70.00	600.00
2-2½'	11.00	90.00	

Kaempferi Hybrids, mixed varieties, assorted colors, our selection

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
12-15"	\$3.00	\$27.50	\$225.00
15-18"	4 00	35.00	300.00
1½-2'	5.50	50.00	450.00
2-2½'	8.00	70.00	600.00

Azalea kaempferi—Torch Azalea. One of the most popular, hardiest, and most satisfactory of all; a vigorous grower, never failing to produce its brick-red flowers in May; excellent as a point of emphasis in the mixed shrubbery border.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
15-18"	\$3.15	\$27.00	\$240.00
18-24"	3.60	31.50	270.00
2-2½'	4.50	40.50	360 00

Azalea mollis—Chinese Azalea. Without exception the most colorful of all low growing hardy shrubs; in innumerable shades of orange, flame, yellow, and red; bushy seedling, plants offered in mixed colors only.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
9-12"	\$2.00	\$17.25	\$150.00
12-15"	2.65	22.50	187.50



Kaempferi Hybrid Azalea FEDORA—a distinct new type in the hardy evergreen class. (See page 6 & 12)

Azalea hinodegiri—Red Japanese Azalea. With every passing season this becomes more popular, and deservedly so; the plants we offer are strong, field-grown, vigorous; splendid for landscape work of all kinds, and effective in the rock garden, where by moderate pruning they can be kept down to any size desired, and trained to Japanesque shapes.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
6-8"	\$1.50	\$12.25	\$112.50
8-10"	2.25	18 75	150.00
10-12"	2.65	22.50	200.00
12-15"	3.00	26.50	

HYBRID RHODODENDRONS

The following varieties are all perfectly hardy and the most vigorous growers. They have been produced under open field culture, have compact tops and splendid root systems, and will thrive for you without coddling and nursing.

New Red Rhododendron—Dr. H. C. Dresselhuys. We are glad to be able to offer this splendid novelty, even in limited quantity. The color is analine red, large petals and trusses, with handsome foliage. The plants are of good habit, and are robust growers. It is absolutely hardy. We consider it a great improvement over any of the existing red hardy Rhododendrons. We offer the following sizes, in bushy plants

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
12-15"	\$3.75	\$33.75	\$300.00
15-18"	6.00	56.25	525.00
18-21"	7.50	71.25	675.00
21-24"	9.00	82.50	750.00

PLEASE NOTE: Plants of this novelty can be supplied only with other varieties ordered at the same time.

OUR GENERAL COLLECTION OF HYBRIDS

The varieties mentioned below need no introduction.

They are all well known, and very hardy.

Amphion (F. L. Ames) A beautiful, clear pink color with white eye, very large trusses; free flowering; good foliage.

Catawbiense album—This is the well known fast growing white rhododendron. Its excellent foliage is a great asset in any rhododendron group, and therefore, it should be included in every assortment.

Catawbiense grandiflorum—Large rosy lilac, or bright violet, flowers. A free flowering variety, with beautiful foliage.

Everestianum—Large trusses of very delicate rosy lilac flowers.

This variety is compact in growth and develops into beautiful, well-shaped bushy plants.

Mrs. C. S. Sargent—One of the best. Its color is rosy red or deep pink. It is an excellent grower with beautiful foliage and the large trusses of flowers stand out well.

President Lincoln—Another splendid grower and bloomer. The lilac-pink flowers, with brown eye, are borne in well shaped trusses on stout stems.

Roseum elegans—Clear rose-pink, and in every respect an excellent rhododendron, with lovely foliage. More compact in growth than either *Catawbiense album* or *President Lincoln*.

Prices of all the preceding varieties are as follows:

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
1-1½'	\$4.50	\$42.75	\$412.50
1½-2'	7.50	71.25	675.00
2-2½'	11.25	105.00	1012.50
2½-3'	15.00	135.00	

Write for prices on larger specimen plants.



Some of the many thousands of young rhododendrons in the propagating department, awaiting their turn to go to the nursery fields. The choicest of varieties are grafted on stocks which we grow from seed.



Then they are grown in the open, with no shade. They make strong vigorous plants which will thrive without coddling when transferred to the grounds of our customers. Landscape architects and estate owners interested in large plantings are especially invited to inspect our hardy rhododendrons and azaleas.

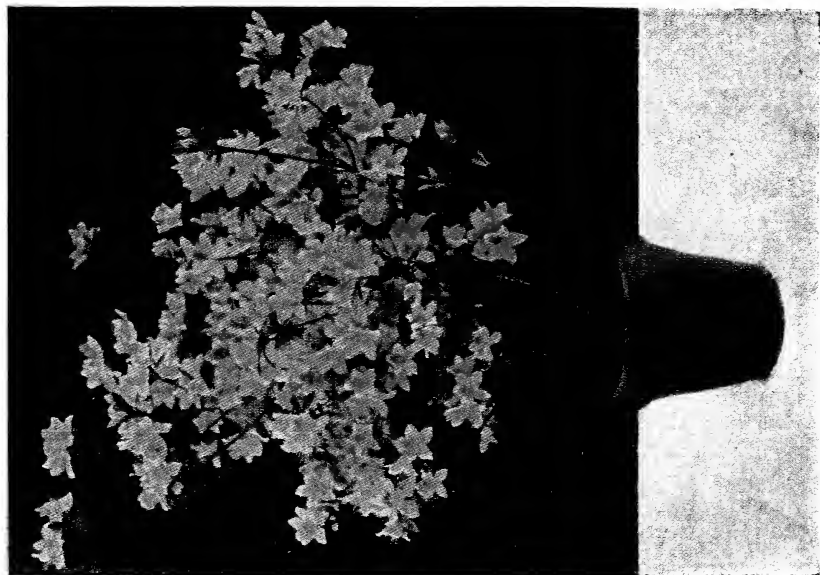


A few box bushes such as this will give immediate distinction to the formal or semi-formal garden; nothing you can plant will make more of a show for the money.

Box

Whoever plants a garden for permanency should use box generously. At the prices at which our smaller sizes are offered, everyone can afford it. There exists a very general misconception that box grows extremely slowly. If well cared for and well fed, box bushes increase in size fairly rapidly. Box is one of the few ornamentals which represent a real cash investment: it increases in value with each year's growth, and always finds a ready sale if for any reason you may ever wish to dispose of it.

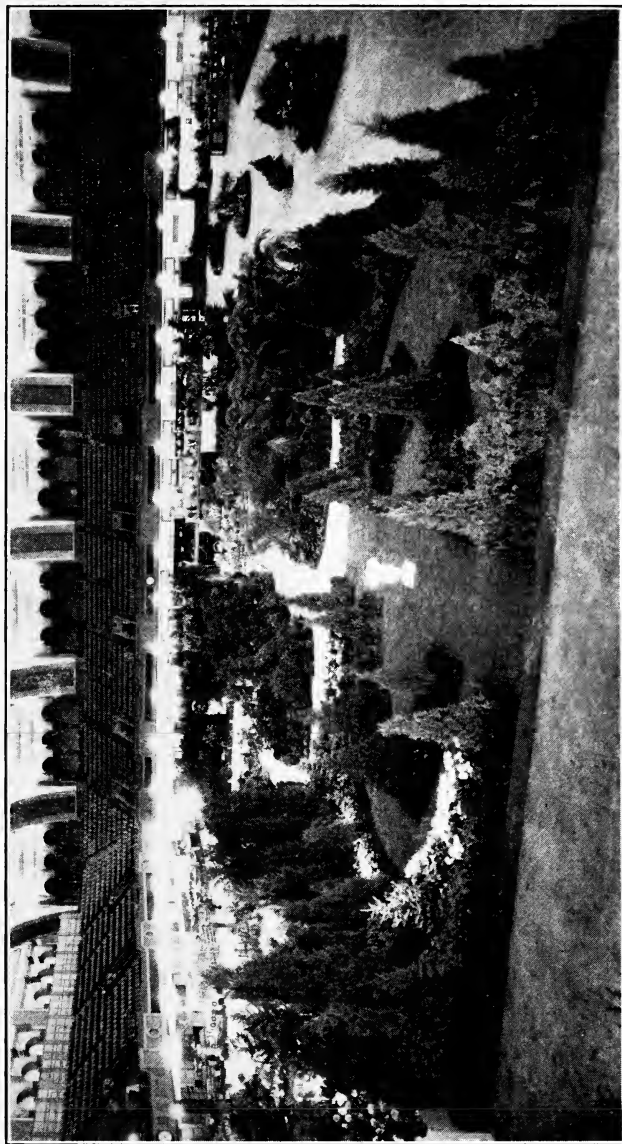
We would call particular attention to our trimmed and shaped pyramids, "balls", and "squares". These are extremely effective in formal designs of all kinds, such as the box-bordered rose garden, a sunken garden with flagged walks and a formal pool, formal design gardens, and the like. For edging beds and for walks, use the Truedwarf Box; for specimen plants, tall hedges, foundation plantings, use the Common Box (*sempervirens*). There is a considerable difference in the several strains or types of box used for propagating. Ours are all grown from carefully selected, vigorous, true-to-type specimens.



Kaempferi Hybrid Azalea—CLEOPATRA



Kaempferi Hybrid Azalea—OTHELLO



The Koster & Company exhibit at the Atlantic City Flower & Garden Pageant, held last September at the Auditorium. This garden was awarded the Thousand Dollar Sweepstake Prize and the Marlborough-Blenheim Silver Trophy for the best exhibit in the Show. Also the Five Hundred Dollar First Prize in its class.



Part of the propagating frames, with propagating houses in background.



*Well Grown
and
Well Graded
Always*



View of the battery of "roof" houses, each 186 feet long, used for propagating and to receive small plants from the greenhouses.

*Consult
Road Map
on Inside
Back Cover*



Bird's-eye view of a section of the nurseries, showing part of propagating frames, but not the greenhouses or coal houses

Buxus suffruticosa—Truedwarf Box, ideal for edging.

	<i>Ten</i>	<i>Hundred</i>	<i>Thousand</i>
4-6"	\$2.75	\$22 50	\$187.50
6-8"	4.25	37.50	337.50
8-10"	6.00	52.50	487.50
10-12"	10.00	90 00	750.00
10-12" extra heavy	22.50	200.00	
12-15" " "	30.00	275.00	

Buxus sempervirens—The true hardy variety of Common Box, which graced so many of the old Colonial estates.

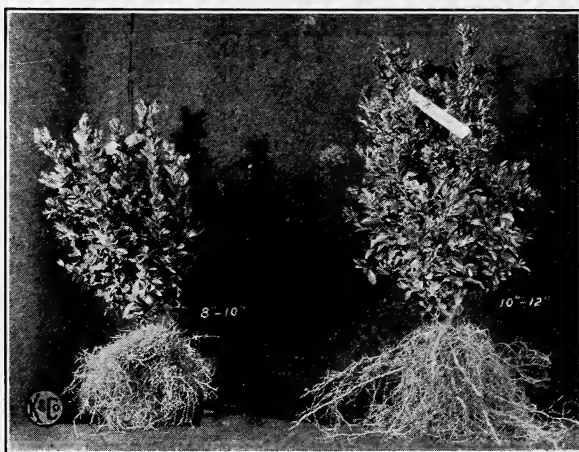
	<i>Ten</i>	<i>Hundred</i>	<i>Thousand</i>
6-8"	\$ 4.00	\$35.00	\$300.00
8-10"	5 00	45.00	375.00
10-12"	7.00	60.00	500.00
12-15"	9.00	80.00	700.00
15-18"	15.00	127.50	1100.00
18-22"	25.00	225.00	

Buxus sempervirens: *Pyramids*—Clipped to uniform pyramidal shape; fine specimens.

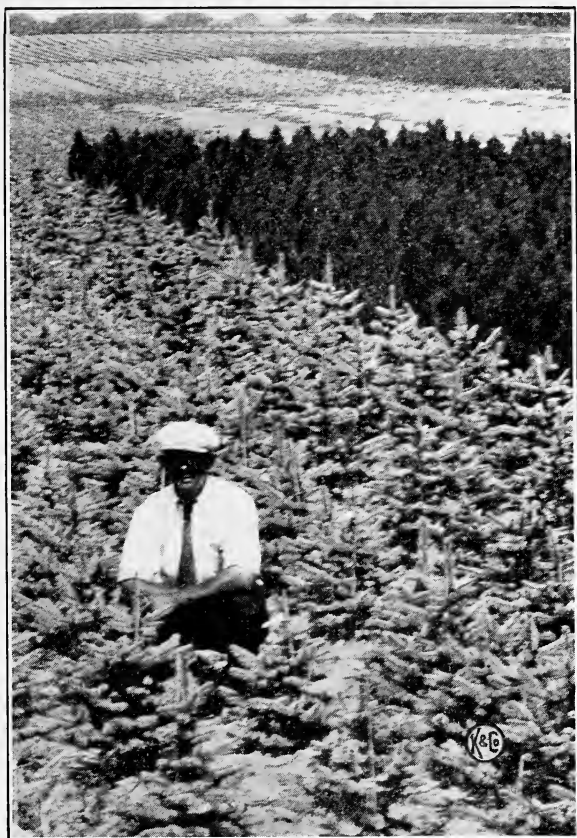
	<i>Each</i>	<i>Ten</i>
1½-2'	\$3.00	\$25.00
2'-2½'	4.50	40.00
2½'-3'	6.00	50.00

Buxus sempervirens: *Balls*—Clipped, perfectly shaped.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
10 x 12"	\$3.00	\$25.00	\$200.00
12 x 15"	3.75	32.50	300.00
15 x 18"	4.75	42.50	
18 x 21"	6 00	50.00	



When you buy nursery stock, have an eye to the **roots!**
Plants like these are bound to grow.



A corner in Koster's Blue Spruce—and hundreds more in the background.

Choice Ornamental Evergreens

Nothing else marks so eloquently the character of your landscape planning as the evergreens contained in it! The time has passed when a few ragged specimens of Norway Spruce or Red Pine can give your friends the impression that the place is properly planted. American home-owners have learned to appreciate good evergreens, and are no longer satisfied with what would have passed some years ago.

In planting evergreens, one should be careful to avoid the very common mistake of putting in varieties which in a few years will have grown too large for the positions they occupy. Too often one still sees the common spruces, firs, and pines planted in close proximity to a dwelling. They may look attractive while small, but no one can afford this kind of planting, as it is only

a matter of a few years when they will have to be torn out, or ruined by cutting back. At our nurseries you can see the choicest varieties of evergreens in their natural habit of growth, and we will be glad to advise you frankly and honestly concerning which varieties are best for different purposes. We would much rather lose a sale than supply a customer with anything which will not give *permanent* satisfaction. We have many other varieties in addition to those listed below.

Cryptomeria lobbi compacta—Cave Cryptomeria. Tall and slender tree, forming narrow irregular column. A distinctive evergreen, with beautiful dark bronze-tinged foliage in winter.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
2-2½'	\$4.50	\$41.25	\$375.00
2½-3'	5.25	45.00	412.50
3-4'	6.00	56.25	487.50

Juniperus chinensis columnaris—(pyramidalis) Columnar Chinese Juniper. A rapid growing, beautiful evergreen of narrow pyramidal habit, with grayish-blue foliage. It is very hardy, and if sheared annually makes splendid material for formal garden effects in place of Italian cypress, where the latter is not hardy.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
2-2½'	\$4.50	\$41.25	\$375.00
2½-3'	5.60	52.50	487.50
3-3½'	6.00	56.25	525.00
3½-4'	6.75	63.75	600.00
4-4½'	7.50	67.50	

Juniperus chinensis viridis—Very similar to the above; foliage is of a lovely light green.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
2-2½'	\$4.50	\$41.25	\$375.00
2½-3'	5.60	52.50	487.50
3-3½'	6.00	56.25	525.00
3½-4'	6.75	63.75	600.00

Juniperus chinensis pfitzeriana—Pfitzer Juniper. One of the best dwarf forms of Juniper. Its light bluish-green foliage produces a beautiful effect; extremely hardy. Our plants this year are particularly fine, have recently been transplanted and are in excellent condition.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
15-18" spread	\$2.25	\$18.75	\$150.00
1½-2' "	3.00	26.25	225.00
2-2½' "	4.00	37.50	337.50
2½-3' "	6.00	56.25	525.00
3-3½' "	6.75	63.75	600.00
3½-4' "	7.50	70.00	650.00

Juniperus squamata meyeri—Meyer or "Fish-Tail" Juniper. An upright, handsome evergreen on account of its dense habit and remarkable unique bluish-white foliage.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
10-12"	\$3 00	\$26.25	\$225.00
12-15"	3.75	33.75	300.00
15-18"	5.25	48.75	425.00
18-21"	6.00	56.25	500.00

Juniperus virginiana cannarti—Cannart Redcedar, compact pyramidal form with dark green leaves. Dense growing with bluish fruit, profusely produced.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
2-2½'	\$4.00	\$37.50	\$300.00
2½-3'	4.75	45.00	400 00
3-3½'	5.75	55.00	500.00

Juniperus virginiana glauca. Silver Redcedar. A bluish gray, tall and slender cedar, excellent for both lawn and border.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
2-2½'	\$4.00	\$37.50	\$337.50
2½-3'	5.25	45.00	400.00
3-3½'	6.00	52.50	500 00

Juniperus virginiana keteleeri.—A very hardy, deep green colored evergreen of compact habit. Fast growing and all together a desirable sort.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
1½-2'	\$3.00	\$26.25	\$200.00
2-2½'	4.00	37.50	300.00
2½-3'	5.25	45.00	400.00

Juniperus virginiana kosteriana.—Koster Cedar. Very similar to the well known pfitzer cedar, but more horizontal, with bluish green foliage.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
1½-2' spread	\$3.00	\$26 25	\$225.00
2-2½' "	4.00	37.50	337 50
2½-3' "	6.00	56 25	525.00

Juniperus virginiana schottii.—Schott Redcedar. A splendid columnar plant for formal lawn or garden specimens, fresh green foliage and quite hardy.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
1½-2'	\$3.00	\$26.25	\$225.00
2-2½'	4.00	37.50	337.50
2½-3'	6.00	56.25	525.00
3-3½'	6.75	63.75	600.00

Picea pungens.. Colorado Spruce. Hardy and symmetrical in growth. Foliage varying from light green to blue.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
1½-2'	\$3.00	\$26.25	\$200.00
2-2½'	4.00	37.50	337.50

Picea pungens kosteri—Koster Blue Spruce. This naturally is one of our specialties, and all our stock is grafted, from carefully selected plants, imported from the original Koster Holland stock. There is no finer in the country, and much that does not compare with this in quality.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
12-15"	\$ 6.75	\$ 63.75	\$ 600.00
15-18"	9.00	86 25	700.00
1½-2'	12.50	108.75	900.00
2-2½'	17.50	150.00	1250.00
2½-3'	22.50	175.00	
3-3½'	27.50	250.00	
3½-4'	35.00	325.00	

Retinospora obtusa—(Chamaecyparis) Hinoki Cypress. Rich, lustrous, dark green foliage. Beautiful specimen of dense pyramidal outline.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
1½-2'	\$2.25	\$18.75	\$150.00
2-2½'	2.75	22.50	200.00
2½-3'	4.00	35.00	300.00

Retinospora obtusa crippii—Cripps Golden Cypress, bright yellow color, slow growing, hardy.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
1-1½'	\$3.40	\$26.25	\$225.00
1½-2'	4.25	33.75	300.00
2-2½'	5 00	45.00	400.00

Retinospora obtusa gracilis.. Slender Hinoki Cypress. A slow growing beautiful variety with light, graceful branches of rich dark green.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
15-18"	\$3.00	\$26.25	\$225.00
1½-2'	3.35	30.00	262.50
2-2½'	4.50	41.25	375.00

Retinospora obtusa nana—Dwarf Hinoki Cypress. Very slow growing, individual, with dense, heavy, dark green fronds. Excellent for the rock garden.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
6-8" spread	\$1.85	\$15.00	\$112.50
8-10" "	2.25	18.75	150.00
10-12" "	3.00	26.25	225.00

Retinospora lawsoniana—(Chamaecyparis) Triumph de Boskoop.
One of the hardiest of the Lawson Cypress group. Graceful
open habit, lovely green-blue foliage.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
2-2½'	\$3.75	\$30.00	\$262.50
2½-3'	4.50	37.50	337.50
3-3½'	6.00	52.50	500.00

Retinospora obtusa youngi.—Young Golden Cypress. Very desirable on account of its lovely yellow tinted foliage and graceful open habit.

	<i>Each</i>	<i>Ten</i>
2-2½'	\$4.00	\$37.50
2½-3'	4.75	45.00
3-3½'	6.00	52.50
3½-4'	7.50	65.00

Taxus baccata repandens.—Spreading English Yew. Of very pleasing character, with horizontal, dark, blue green foliage. Valuable for low planting.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
10-12"	\$2.00	\$16.50	\$127.50
12-15"	2.25	18.75	165.00
15-18"	3.00	26.25	247.50

Taxus cuspidata—Japanese Yew (Spreading). One of the hardiest of Yews, with rich green foliage. Equally well suited for foundations and beds.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
12-15" spread	\$2.25	\$18.75	\$150.00
15-18" "	3.75	30.00	262.50
1½-2' "	5.00	45.00	412.50
2-2½' "	7.00	63.75	600.00

Taxus cuspidata nana—(brevifolia) Dwarf Japanese Yew. Irregular, unique outline, excellent for the rock garden. Foliage is short, dark green, unchanging throughout the year.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
10-12" spread	\$2.75	\$22.50	\$187.50
12-15" "	3.75	30.00	262.50
15-18" "	5.00	45.00	375.00
1½-2' "	7.00	60.00	562.50

Taxus media hicksi—Hicks Yew. This lovely new Yew, a crossing between *baccata* and *cuspidata*, has proven to be absolutely hardy. Its distinctly columnar form and shiny dark green foliage reminds one of the Irish Yew. We offer it this year for the first time.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
15-18"	\$4.50	\$37.50	\$300.00
18-24"	6.00	52.50	450.00
2-2½'	7.50	67.50	600.00

Thuja occidentalis—American Arborvitae. Very hardy and useful for landscape planting, hedges and wind breaks. Rapid growing.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
2-2½'	\$2.00	\$15.00	\$ 90.00
2½-3'	2.25	18.75	150.00
3-4'	3.50	26.25	225.00
4-5'	5.00	41.25	375.00

Thuja occidentalis lutea—Geo. Peabody Arborvitae. Similar in habit to type. Foliage an enduring bright golden color.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
1½-2'	2.75	\$18.75	\$150.00
2-2½'	3.00	22.50	187.50
2½-3'	3.75	33.75	300.00

Thuja Occidentalis pyramidalis—Pyramidal Arborvitae. Deep rich green color, pyramidal in form of dense compact growth. Our plants are well shaped and excellent for formal effects.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
18-24"	\$2.00	\$15.00	\$112.50
2-2½'	2.75	18.75	150.00
2½-3'	3.25	22.50	187.50
3-4'	4.50	37.50	337.50
4-5'	6.50	52.50	487.50

Thuja occidentalis rosenthali—Rosenthal Arborvitae. One of the deepest green colored of all the Arborvitae. It grows rather slowly but makes a broad, symmetrical pyramid.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
15-18"	\$2.25	\$18.75	\$150.00
1½-2'	2.75	22.50	187.50
2-2½'	3.50	30.00	262.50
2½-3'	4.50	41.25	375.00

Thuja occidentalis spiralis (plicata). Douglas Arborvitae. Extremely attractive with rich, deep green foliage throughout the year. Of pyramidal habit and desirable for formal effects.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
18-24"	\$2.25	\$18 75	\$150.00
2-2½'	3.25	26.25	212.50
2½-3'	4.00	37.50	300.00
3-3½'	5.00	45.00	400.00
3½-4'	6.00	50.00	450.00

Thuja orientalis aurea nana (Biota) Berkman's Golden Arborvitae. Makes a dwarf, compact rounded cone, the vertically placed foliage edged bright golden yellow. One of the most brightly colored of the formal dwarf evergreens; excellent for tubs. We have some exceptionally fine plants of this popular variety.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
9-12"	\$1.85	\$15.00	\$112.50
12-15"	2.75	18.75	150.00
15-18"	3.50	22.50	187.50
18-21"	4.25	26.25	225.00
21-24"	4.75	33 75	300.00

Thuja orientalis elegantissima (biota). Yellow Column Arborvitae. A handsome, tall columnar Biota which assumes a rich, deep golden bronze color in winter. Compact in growth.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
1½-2'	\$2.75	\$18.75	\$150.00
2-2½'	4.25	26 25	225.00
2½-3'	4.75	33.75	300.00

Japanese Maples

Nothing is more effective as a specimen shrub or small tree than a good Red-leaved Japanese Maple. Frequently they turn out to be disappointing because much of the stock produced these days is grown from seedlings, a large percentage of which will revert, as the tree gets older, to the green type, which is of little ornamental value. Our Japanese Maples are all *grafted* plants of the true deep-red colored, deeply cut-leaved type. Great care is exercised in shipping, the roots being carefully wrapped in moist moss, so that they will reach you in such a condition as to be sure to grow.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
12-15"	\$3.75	\$26.25	\$225.00
15-18"	4.50	33.75	300.00
1½-2'	6 00	45.00	412.50
2-3'	9.00	75.00	600.00

Evergreen Shrubs

Pieris japonica—(Andromeda). Japanese Andromeda. Very handsome and graceful shrub with rich green foliage and white flower clusters in early spring.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
12-15"	\$2.75	\$22.50	\$187.50
15-18"	3.50	26.25	225.00
1½-2'	4.50	33.75	300.00

Pieris floribunda—Mountain Andromeda. White Lily-of-the-valley-like flowers in May, beautiful dark green foliage.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
10-12"	\$3.00	\$22.50	\$187.50
12-15"	4.50	33.75	300.00

Kalmia latifolia—Mountain Laurel. One of the most beautiful of our native evergreen shrubs, producing great quantities of delightful pink and white flowers in May and June. Our extensive stock is all "nursery grown."

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
15-18"	\$2.50	\$18.75	\$150.00
1½-2'	2.75	22.50	187.50
2-2½'	3.25	26.25	225.00
2½-3'	4.00	33.75	300.00

Leucothea catesbaei—Drooping Leucothea. Graceful arching branches with handsome lustrous green shining leaves which turn to an attractive bronze in late Fall

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
12-15"	\$2.50	\$18.75	\$150.00
15-18"	3.50	26.25	225.00
18-24"	4.00	30.00	

Lilacs

As with our Hybrid Rhododendrons, so with our lilacs, we have selected and rejected until our present collection of these ever popular fragrant shrubs includes only the very cream of the available varieties—kinds which, we are sure from our own actual experience, will give growing satisfaction to our customers.

We call your attention especially to the new French varieties, our collection of which has been secured from the originators in France and from many of the finest private estates in the East.

THREE OUTSTANDING NOVELTIES

Ruhm von Horstenstein—Distinct new shade among the tall, large-flowered lilacs. Buds open deep red, changing to lovely lilac. Delicious perfume.

	<i>Each</i>	<i>Ten</i>
1½-2'	\$2.50	\$20.00
2-3'	3.50	30.00

TO THE TRADE:

Our Trade Prices on LILACS are as follows:

<i>STANDARD VARIETIES</i>		<i>Each</i>	<i>10</i>	<i>100</i>
12-18" lining out stock		.25	2.00	18.00
1½-2'		.35	3.00	25.00
2-3'		.45	4.00	35.00
3-4'		.60	5.50	50.00
<i>NEW FRENCH VARIETIES</i>				
12-18" lining out stock		.30	2.50	22.00
1½-2'		.45	4.00	30.00
2-3'		.50	4.50	40.00
3-4'		.75	6.50	55.00
<i>HALF STANDARDS</i>		2-3½ ft. stems		
Standard varieties		1.00	9.00	80.00
New French varieties		1.25	10.00	90.00
<i>THREE OUTSTANDING NOVELTIES</i>				
Ruhm von Horstenstein				
12-18"		.50	4.50	40.00
1½-2'		.75	6.50	60.00
Mrs. Edward Harding				
12-18"		.45	4.00	35.00
1½-2'		.55	5.00	45.00
2-3'		.75	6.50	55.00
Katherine Havemeyer				
12-18"		.45	4.00	35.00
1½-2'		.55	5.00	45.00
2-3'		.75	6.50	55.00



LILACS, continued.

Mrs. Edward Harding—Double bright carmine, big panicles of large, full flowers. Best double red lilac.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
1½-2'	\$2.25	\$17.50	\$150.00
2-3'	3.00	25.00	200.00

Katherine Havemeyer — One of the handsomest lilacs. Color double cobalt blue, flushed mauve; enormous flower.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
1½-2'	\$2.25	\$17.50	\$150.00
2-3'	3.00	25.00	200.00

STANDARD VARIETIES

Charles X, single, fine clusters of lilac flowers.

Charles Joly, double, dark violet purple.

Hugo Koster, single lilac with reddish tint.

Mme. Casimir Perier, double, white, fine.

Mme. Lemoine, double white, large flowers.

Marie Legraye, single, pure white, very free.

Michael Buchner, double, pale lilac.

President Grevy, double blue, fine, large trusses.

Souvenir de Louis Spath, single, purplish violet.

<i>Prices of above:</i>	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
1½-2'	\$1.25	\$10.00	\$ 85.00
2-3'	1.75	15.00	125.00
3-4'	2.25	20 00	175.00

NEW FRENCH VARIETIES

Berryer, semi-double, clear mauve.

Buffon, single, mauve pink.

Cavour, single, large slate blue flowers.

Claude Bernard, semi-double, bright lilac

Descartes, single, pinkish mauve.

Diderot, single, claret-violet.

DeMiribel, single, dark bluish violet.

Edith Cavell, double, pure white.

Edouard Andre, double, clear rose.

Emile Gentil, double, bright cobalt-blue.

Jan van Tol, single, large pure white immense trusses.

Jean Mace, double, bluish mauve.

Lamartine, single, rosy mauve.

Leon Gambetta, double, pinkish lilac.

Louvois, single, purplish violet.

Marechal Lannes, semi-double, bluish violet.
 Maurice Barres, single, pale lilac.
 Mirabau, single, lilac mauve.
 Miss Ellen Willmott, double, snow-white.
 Montaigne, double, pinkish mauve.
 Mont-Blanc, single, white, very beautiful
 Pascal, single, typical lilac.
 President Faillieres, double, pale lavender.
 Reaumur, single, violet carmine.
 Vauban, double, tender mauve.
 Vestale, single, pure white.
 Waldeck-Rousseau, double, deep violet.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
1 ½-2'	\$1 75	\$15.00	\$125.00
2-3'	2.25	20.00	175.00
3-4'	3.00	25.00	225.00

HALF STANDARDS

We offer beautiful, well grown stock of half-standard Lilacs with 2 to 3½ ft. stems; almost all of the varieties named above are available in this form.

Priced at \$3.00, \$4.00 and \$5.00 each, depending upon length of stem and variety.

Here is a Little Known Shrub which will

Please you Immensely

Enkianthus campanulatus—This is sometimes called the "Japanese Bell-flower." It is one of the very few deciduous shrubs which we grow. Excellent planted in combination with ever-greens, the bright shiny green leaves turning to a brilliant red in autumn and remaining on the plant until very late. In the spring it bears masses of bell-shaped pale-orange and pale-yellow flowers; attractive at all seasons; easy to grow.

	<i>Each</i>	<i>Ten</i>	<i>Hundred</i>
2 ½-3'	\$4.00	\$33.75	\$300.00
3-3 ½'	5.00	41.25	375 00
3 ½-4'	6.00	50.00	
4-5'	7.50	60.00	



SUGGESTIONS TO CUSTOMERS

Before ordering, please read carefully the following paragraphs: To do so will make it easier for you to order, and may save mistakes and delays.

ORDERS:

Please be careful to specify SIZES desired; also state specifically shipping instructions—whether by freight or express, date of delivery desired, and to whom notice of shipment is to be sent. If no delivery date is stated, we will ship at once, or as soon as condition of plants or weather allows.

GUARANTEE:

We guarantee our stock to be true to name; to the best of our knowledge free from injurious insects and diseases; and to be of the size and quality represented. For any stock which proves unsatisfactory to the buyer, and is immediately returned, we will refund, or credit the original price.

COMPLAINTS:

No adjustments will be considered under the above clause, unless complaints are made within five days after delivery of goods to purchaser.

TRANSPORTATION:

All shipments are adequately and carefully packed. We cannot, however, guarantee safe delivery; any claims for damages in transit must be made by purchaser against carrier.

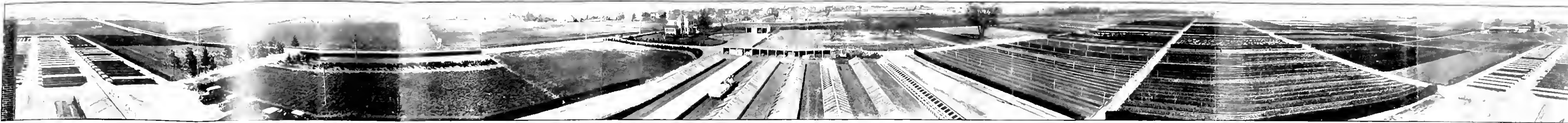
PRICES:

Prices are net, as quoted in this catalog, and include packing and delivery to express or freight office. Five or more plants OF ONE KIND take the 10 rate; 25 or more the 100 rate; and 250 or more, the 1000 rate.

TERMS:

From all customers unknown to us, we require cash with order, or satisfactory references. The former makes possible immediate shipment of stock. Accounts of regular customers are due, net, 30 days after date of shipment. *On all overdue accounts 6% interest will be charged.*





A broad view of the nursery. (The greenhouses are not shown.) The beds in the foreground are part of the propagating division, and in them many hundreds of thousands of grafted, budded, and seedling plants of choice evergreens, rhododendrons, azaleas, and the like, are reared in order of preparation for growing on to larger size in the



HOW TO REACH OUR NURSERIES

Philadelphia to Bridgeton bus lines, running at frequent intervals, pass our entrance—ask driver to stop at Koster Nurseries, Deerfield.

BY AUTO: From New York and Trenton, through Bordertown, Moorestown, Westville, to Deerfield; from Washington or Baltimore; cross by ferry from New Castle or Wilmington to Pennsgrove, through Woodstown, Pittsgrove, and Shirley, to Deerfield; from Atlantic City, through Pleasantville, Mays Landing, and Vineland, toward Bridgeton, turning sharp to right (just after crossing railroad) on route 46, to Deerfield; from Cape May and South Jersey points, Shore Road through Port Elizabeth, Millville, Bridgeton, to Deerfield.



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Specialists in
PLANTS FOR PERMANENT BEAUTY